

Climate Tech Acceleration Program

SPRING 2027



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About the program

Since 2015, Cycle Momentum has supported more than **193 climate tech companies**, with a survival rate of 99% after 1 year and 80% after 5 years, and more than \$760M raised by our alumni. Designed to **accelerate the development of technology start-ups that reduce the environmental impact** of our production, energy, food and consumption systems, Cycle Momentum's Climate Tech Acceleration Program supports entrepreneurs tackling the challenges of climate change to build a more resilient and environmentally responsible economy.

The program is aimed at **companies contributing to the decarbonization of the economy**, the circular transformation of resources, climate adaptation and the deployment of clean energy. It targets key sectors such as clean energy, sustainable mobility, building energy efficiency, carbon capture and storage, green chemistry, water technologies, urban technologies, agriculture and agri-food (AgTech), material recovery, climate adaptation and resilience solutions, and any industry with a significant impact on GHG emissions.

Within the program, these companies will receive **personalized support**. Depending on their stage of maturity and their needs, our team may also facilitate introductions to investors and industrial partners in our network. We will select **10 start-ups**, divided into two groups of five to ensure relevant and targeted support.

At Cycle Momentum, we strongly believe in your potential to transform our economy and accelerate the climate transition. Our mission is to help you turn your ideas into solutions.

The program

The Climate Tech Acceleration Program is designed to fit a founder's schedule: **3 to 6 hours per week for a member of the leadership team** (CEO or co-founder), from February to July 2027. The program may be extended by a few months depending on the needs of the selected start-ups.

The program combines group workshops, one-on-one sessions with experts and regular check-ins with your program manager. Each theme follows the same approach: a group session with an expert, followed by a one-on-one deep dive tailored to your situation. Three structured diagnostic sessions with an entrepreneur-in-residence and a committee of experts mark the journey (beginning, mid-point, end) to assess your progress and adjust course if needed.

Our experts are seasoned professionals from every business function: mentors, experienced CEOs and members of corporate executive committees.



The CM accelerator program was an incredible experience to not only learn from the best in the industry, but also integrate those learnings immediately into my business activities. Each module was helpful and helped me push my company forward — not just for the activities I was doing, but for the whole team and the growth of the company as a whole. I am very grateful to Cycle Momentum for offering such a well-structured program that really takes into consideration the needs of a young startup and the challenges it faces every day.

Alina (Agapyo), Cycle Momentum alumna

The 5 modules

The program includes 5 modules, with close to 30 thematic sessions:

Module 1 · Value Proposition (4 sessions)

Value proposition, business model, pre-commercialization, intellectual property strategy.

Module 2 · Commercialization (7 sessions)

Selling to large corporations, go-to-market strategy, running a successful pilot project, pricing strategy, supply chain, sales pitch, scaling a capital-intensive (CAPEX) company.

Module 3 · Financing (9 sessions)

Financing strategy, venture capital, cap table, investment ecosystem, financial model, techno-economic model, export financing, strategic investment, becoming venture ready.

Module 4 · Governance & Leadership (5 sessions)

Leadership, negotiation, building a winning team, governance, and quantification of your GHG impact supported by a specialized partner.

Module 5 · Pitch (3+ sessions)

Investor presentation, storytelling and pitch practice, in preparation for the Feu Vert event.

Session format

Group workshops

1 to 3 hours per week: an overview of the week's theme with an expert.

One-on-one sessions

1 to 2 hours per week, to dig deeper into specific topics with an expert.

Check-ins

15 minutes every two weeks with your program manager.

On-demand expert sessions

On your own schedule, focused on your company's specific priorities.

Sessions are held on Zoom, with one in-person session per month in Montreal. All meetings are added to your calendar, a reminder is sent before each activity, and all program content is available on our Notion platform. You are welcome to invite a member of your team to join the sessions.

Your main commitments

- **Attend at least 90% of program activities, including the three diagnostics.**
- Prepare for workshops and one-on-one sessions, and submit the deliverables required in some modules.
- Complete the exercise to quantify your energy impact and GHG emission reductions.
- Keep your camera on during online sessions.
- Show courtesy and respect toward all program stakeholders.
- Take part in the Feu Vert event (Pitch Day), if your start-up is eligible.

These commitments are conditions for receiving the \$20,000 grant at the end of the program. The full commitments are set out in the participation agreement.

What the program offers you

In addition to the support described above, joining Cycle Momentum's Climate Tech Acceleration Program gives you access to:

- **More than 75 experts from our network**, engaged according to your priorities: value proposition, go-to-market, pricing strategy, financing, governance, and many other challenges specific to your company.
- An assessment of your company at key points in the program (beginning, mid-point, end), carried out by our entrepreneurs-in-residence and experts, to highlight your start-up's strengths and weaknesses and adjust the program accordingly.
- **A \$20,000 grant** at the end of the program for eligible start-ups that meet the grant approval conditions set out in the participation agreement.
- A quantification of the greenhouse gas emissions potentially avoided by your start-up's solution, in accordance with the ISO 14064-2 standard.
- **The Feu Vert event**, a Pitch Day in front of our partner investors, in June 2027.
- Depending on your stage and needs, targeted introductions within our ecosystem: **financing programs, investors from our Circle of Partner Funds, customers and industrial partners.**

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Are you eligible?

Commitment

A member of the leadership team (CEO or co-founder) works full-time at the start-up and is available for the initial diagnostic (a meeting of about 1.5 hours, between mid-December 2026 and January 2027), then for the program from February to July 2027.

Location

Your company is based in Quebec.

Nature of the solution

Your solution is a technological innovation: product, process or software.

Technical stage

You have developed a functional prototype (TRL 5 minimum). An exception is possible for solutions where developing a prototype requires a high initial investment.

Climate impact

Your solution has a direct, significant and measurable impact on reducing GHG emissions in Quebec.

What will you be evaluated on?

Our selection committee assesses four dimensions.

1. The entrepreneur and their team

We are looking for founders who want to be challenged and are ready to commit 100% to the program. Ideally, you have built a dedicated multidisciplinary team around the project.

2. Potential for impact at scale

Once commercialized, your solution must have the potential to significantly reduce GHG emissions in Quebec.

3. Business model viability

An accessible market of significant size, an economically viable model and a demonstrable return on investment. Early commercial traction is a strong asset.

4. Technological strength

Your solution addresses a real problem, your value proposition is clear, and you hold the intellectual property rights in a unique and defensible way.

Target stages: pre-seed and seed, pre-commercialization and commercial launch.

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The selection process

1

Pre-selection based on applications

An initial selection will be made as applications are received.

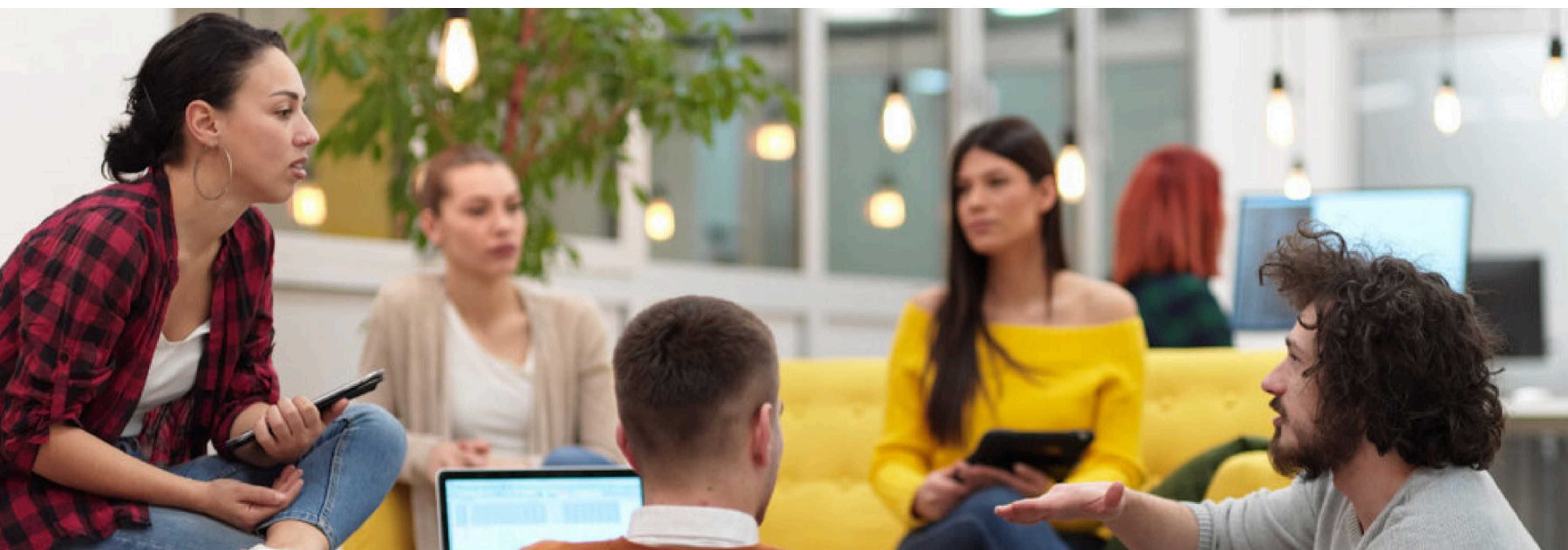
2

Presentation to a selection committee

Pre-selected candidates will be invited to give a 7-minute presentation followed by a Q&A session before a jury during the week of November 23, 2026.

Selected companies will be notified no later than the week of December 7, 2026.

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2026–2027 calendar

October 14, 2026

Call for applications opens

November 16, 2026, 9:00 a.m.

Application deadline

Week of November 23, 2026

Selection committee

December 2026 – January 2027

Initial diagnostic*

January 28, 2027

Program kick-off

February to July 2027

Workshops, one-on-one sessions & mentoring

Mid-June 2027

Feu Vert event

* The initial diagnostic, the first activity of the program, will be decisive in confirming that the company's stage of development fits the program and in confirming its participation.

Program cost

Program costs are largely covered by our financial partners. Participating organizations pay a residual fee of \$900 + taxes (less than 2% of the actual costs).

Who we are

Cycle Momentum is an international acceleration and innovation platform whose mission since 2015 has been to identify and support the development of cutting-edge technologies that address the major ecological challenges facing humanity.

A member of the Cycle Capital platform, Cycle Momentum offers acceleration and open innovation programs to support entrepreneurial growth and the financing and commercialization of climate technologies. We build the collaborations needed between industry and start-ups to accelerate the commercialization of their solutions. Cycle Momentum invests through Origo, an investment matching program supported by the Government of Quebec.



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Our impact

Since 2015, Cycle Momentum has achieved:

193

companies accelerated

99% · 80%

survival rate after 1 year
and after 5 years

+\$760M

raised by our alumni

+1,600

jobs created and
maintained

+50,000 t

of CO₂e avoided since 2017 (estimate)

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Get in touch!

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